

# CHATHAM TOWNSHIP

## DECEMBER 2011 MARKET SNAPSHOT

Units	Address	Style	List Price	Sales Price	Total Assess	Close Date	DOM	LP:SP	SP:AV
1	233 SOUTHERN BLVD	Colonial	\$499,000	\$501,000	\$534,800	12/1/2011	17	100.40%	0.94
2	16B KENSINGTON RD	TwIntUn	\$285,000	\$287,000		12/13/2011	47	100.70%	
3	118 WESTMINSTER RD	Colonial	\$1,220,000	\$1,265,000	\$1,065,900	12/13/2011	12	103.69%	1.19
4	20 STONEYWYCK DR	Colonial	\$649,000	\$630,000	\$696,200	12/14/2011	149	97.07%	0.90
5	20C KENSINGTON RD	TwIntUN	\$298,000	\$275,000	\$318,300	12/15/2011	43	92.28%	0.86
6	324 FAIRMOUNT AVE	Colonial	\$1,950,000	\$1,840,000	\$1,982,700	12/19/2011	150	94.36%	0.93
7	7 KARLIN DR	Colonial	\$899,000	\$825,000	\$951,200	12/23/2011	173	91.77%	0.87
8	21 WARWICK RD	Ranch	\$799,000	\$750,000	\$825,100	12/26/2011	115	93.87%	0.91
9	3 ROOSEVELT RD	Cape/Colo	\$593,700	\$580,000	\$516,300	12/30/2011	180	97.69%	1.12
<b>AVERAGE</b>			<b>\$799,189</b>	<b>\$772,556</b>			<b>98</b>	<b>96.87%</b>	<b>0.97</b>

### CURRENT **"ACTIVE"** LISTINGS IN CHATHAM TWP

AS OF JANUARY 6, 2012

NUMBER OF UNITS: 53

AVERAGE LIST PRICE: \$1,045,156

AVG. LIST PRICE TO ASSESSED VALUE RATIO: 1.04

AVERAGE DAYS ON MARKET: 122

### CURRENT **"UNDER CONTRACT"** LISTINGS IN CHATHAM TWP

AS OF JANUARY 6, 2012

NUMBER OF UNITS: 16

AVERAGE LIST PRICE: \$1,020,285

AVG. LIST PRICE TO ASSESSED VALUE RATIO: 1.05

AVERAGE DAYS ON MARKET: 94

© 2004-2011 Copyright Protected. All Rights Reserved

Not intended to solicit a property already listed.

Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed.

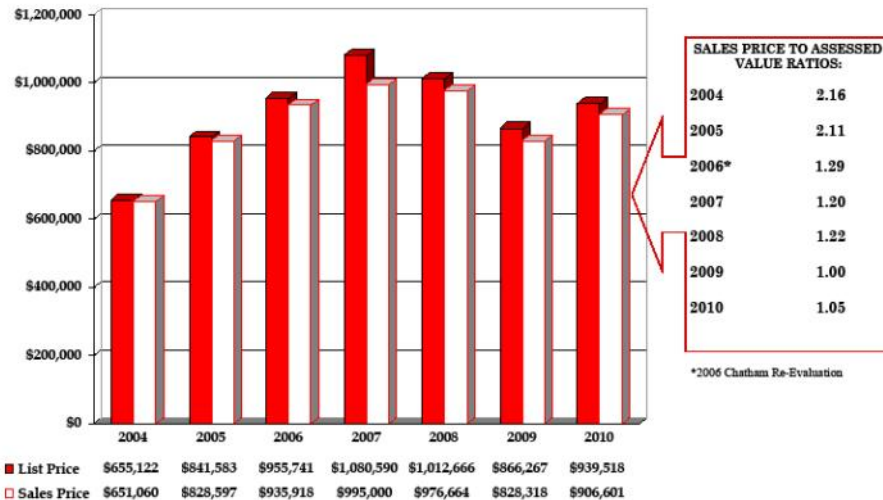
# Chatham Twp 2011 Year to Date Market Trends

**FLASHBACK!!!!**  
**DECEMBER 2010 YTD:**  
**AVG YTD Sales Price: \$906,601**  
**DOM: 69**  
**#Units YTD: 149**  
**SP:AV 1.05**

	January	February	March	April	May	June	July	August	September	October	November	December	YTD AVG
Average List Price	\$1,370,571	\$776,500	\$921,564	\$965,608	\$815,214	\$770,119	\$1,044,421	\$881,550	\$1,016,627	\$610,538	\$656,813	\$799,189	\$895,716
Average Sales Price	\$1,297,714	\$756,250	\$875,214	\$950,914	\$786,671	\$758,450	\$1,013,090	\$855,125	\$990,455	\$583,250	\$631,188	\$772,556	\$866,988
Days on Market	75	89	118	49	88	46	43	52	64	140	101	98	73
Sales Price as a % of List Price	95.18%	96.77%	96.18%	98.35%	95.92%	97.53%	96.90%	96.92%	96.17%	95.38%	95.33%	96.87%	96.59%
Sales Price to Assessed Value	1.09	1.05	1.01	1.09	1.04	1.04	1.05	1.05	1.03	0.95	0.97	0.97	1.04
# Units Sold	7	4	14	13	21	16	24	18	11	8	8	9	153

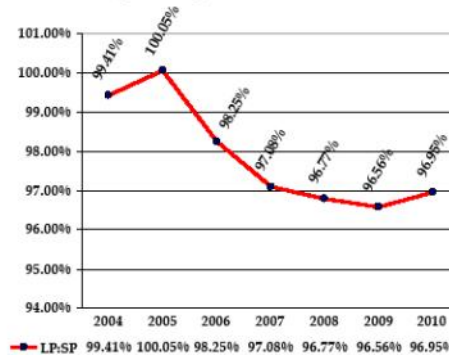
## CHATHAM TWP

Average List Price and Sales Price

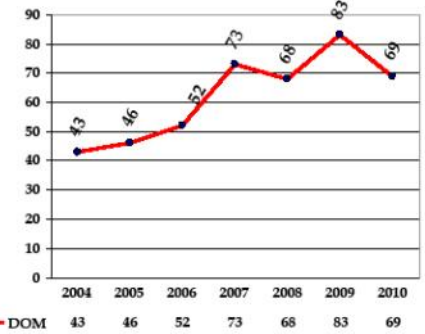


## CHATHAM TWP

Average Percentage of Sales Price to List Price



Average Days on Market



NUMBER OF UNITS SOLD EACH YEAR:

2004	198
2005	187
2006	163
2007	165
2008	145
2009	116
2010	149

© 2004-2011 Copyright Protected. All Rights Reserved

Not intended to solicit a property already listed.

Information compiled from the Garden State Multiple Listing Service. Deemed Reliable but not Guaranteed.